

STATE OF SOUTH CAROLINA

IN RE: APPLICATION OF  
DIALTONE & MORE, INC.  
FOR CERTIFICATION AS AN ELIGIBLE  
TELECOMMUNICATIONS CARRIER

BEFORE THE  
PUBLIC SERVICE COMMISSION  
OF SOUTH CAROLINA

COVER SHEET

DOCKET

NUMBER: 2008 - 138 - C

(Please type or print)

Submitted by: Lance J.M. Steinhart, P.C.

SC Bar Number: \_\_\_\_\_

Address: 1720 Windward Concourse, Ste. 115

Telephone: (770) 232-9200

Alpharetta, Georgia 30005

Fax: (770) 232-9208

Other: \_\_\_\_\_

Email: lsteinhart@telecomcounsel.com

NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

DOCKETING INFORMATION (Check all that apply)

☐ Emergency Relief demanded in petition ☐ Request for item to be placed on Commission's Agenda expeditiously

☐ Other: \_\_\_\_\_

| INDUSTRY (Check one)                                   | NATURE OF ACTION (Check all that apply)            |  |  |
|--|--|--|--|
| <input type="checkbox"/> Electric                      | <input type="checkbox"/> Affidavit                 | <input type="checkbox"/> Letter                                | <input type="checkbox"/> Request                   |
| <input type="checkbox"/> Electric/Gas                  | <input type="checkbox"/> Agreement                 | <input type="checkbox"/> Memorandum                            | <input type="checkbox"/> Request for Certification |
| <input type="checkbox"/> Electric/Telecommunications   | <input type="checkbox"/> Answer                    | <input type="checkbox"/> Motion                                | <input type="checkbox"/> Request for Investigation |
| <input type="checkbox"/> Electric/Water                | <input type="checkbox"/> Appellate Review          | <input type="checkbox"/> Objection                             | <input type="checkbox"/> Resale Agreement          |
| <input type="checkbox"/> Electric/Water/Telecom.       | <input type="checkbox"/> Application               | <input type="checkbox"/> Petition                              | <input type="checkbox"/> Resale Amendment          |
| <input type="checkbox"/> Electric/Water/Sewer          | <input type="checkbox"/> Brief                     | <input type="checkbox"/> Petition for Reconsideration          | <input type="checkbox"/> Reservation Letter        |
| <input type="checkbox"/> Gas                           | <input type="checkbox"/> Certificate               | <input type="checkbox"/> Petition for Rulemaking               | <input type="checkbox"/> Response                  |
| <input type="checkbox"/> Railroad                      | <input type="checkbox"/> Comments                  | <input type="checkbox"/> Petition for Rule to Show Cause       | <input type="checkbox"/> Response to Discovery     |
| <input type="checkbox"/> Sewer                         | <input type="checkbox"/> Complaint                 | <input type="checkbox"/> Petition to Intervene                 | <input type="checkbox"/> Return to Petition        |
| <input checked="" type="checkbox"/> Telecommunications | <input type="checkbox"/> Consent Order             | <input type="checkbox"/> Petition to Intervene Out of Time     | <input type="checkbox"/> Stipulation               |
| <input type="checkbox"/> Transportation                | <input type="checkbox"/> Discovery                 | <input checked="" type="checkbox"/> Prefiled Testimony Exhibit | <input type="checkbox"/> Subpoena                  |
| <input type="checkbox"/> Water                         | <input type="checkbox"/> Exhibit                   | <input type="checkbox"/> Promotion                             | <input type="checkbox"/> Tariff                    |
| <input type="checkbox"/> Water/Sewer                   | <input type="checkbox"/> Expedited Consideration   | <input type="checkbox"/> Proposed Order                        | <input type="checkbox"/> Other:                    |
| <input type="checkbox"/> Administrative Matter         | <input type="checkbox"/> Interconnection Agreement | <input type="checkbox"/> Protest                               |  |
| <input type="checkbox"/> Other:                        | <input type="checkbox"/> Interconnection Amendment | <input type="checkbox"/> Publisher's Affidavit                 |  |
|  | <input type="checkbox"/> Late-Filed Exhibit        | <input type="checkbox"/> Report                                |  |

**Lance J.M. Steinhart, P.C.**

Attorney At Law  
1720 Windward Concourse  
Suite 115  
Alpharetta, Georgia 30005

Also Admitted in New York  
and Maryland

Telephone: (770) 232-9200  
Facsimile: (770) 232-9208

June 30, 2008

**VIA OVERNIGHT DELIVERY**

Mr. Charles Terreni  
Chief Clerk of the Commission  
South Carolina Public Service Commission  
101 Executive Center Drive, Suite 100  
Columbia, South Carolina 29210  
(803) 896-5100

Re: Dialtone & More, Inc.  
Docket No. 2008-138-C

RECEIVED  
2008 JUL -1 PM 1:09  
SC PUBLIC SERVICE  
COMMISSION

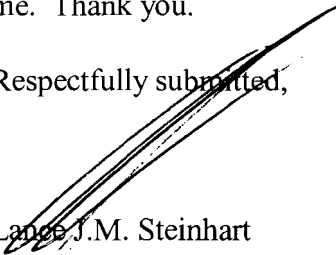
Dear Mr. Terreni:

Attached please find an original and twenty-five (25) copies of Dialtone & More, Inc.'s Biographical Information to pre-filed testimony that was inadvertently omitted.

I have enclosed an extra copy of this letter to be date-stamped and returned to me in the self-addressed, postage prepaid envelope I have provided.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me. Thank you.

Respectfully submitted,

  
Lance J.M. Steinhart  
Attorney for Dialtone & More, Inc.

cc:

Lessie Hammonds – ORS via e-mail: [lhammon@regstaff.sc.gov](mailto:lhammon@regstaff.sc.gov)

Scott Elliott via e-mail: [selliott@elliottlaw.us](mailto:selliott@elliottlaw.us)

Jackie Livingston via e-mail: [jlivingston@elliottlaw.us](mailto:jlivingston@elliottlaw.us)

## Biographical Information

### Brian Cox, President/CEO, LLC Member and Manager

Brian has successfully guided Angles through the turmoil and transitions of the CLEC industry over the last 3 years sticking to firm principles of efficient use of resources and customer service driven telecom products. Brian founded Angles in early 2001 to implement new internet and communication technologies. His philosophy of assembling an experienced and dedicated leadership team has proven to be extremely effective. Under Brian's leadership, Angles was awarded the Chamber of Commerce Rookie of the Year is on pace to hit \$4,000,000.00 in 2006. Prior to Angles, Brian served as an account executive for Lose Brothers Chemical, which was the regional distributor of Ortho Chemical. While he was there, he achieved the honor of having the highest increase in sales volume of any executive in the country 2 years in a row.

### Danny Michael, Vice President

Danny has maintained positions of technology sales and management since 1996. His past expertise over the last decade lies mainly in an award winning sales background in wireless and landline telecom working with a full range of clients from Fortune 500 companies to local small business owners to individual retail based customers. Danny contains a full scale of qualities ranging from executive management, new sales prospecting and development, business administration, technical and telecom knowledge, and the strong ability to yield results. These qualities in conjunction with exceptional communication skills are what make Danny a clear asset and necessity to our companies' growth and overall success.

### Robert Womack, Chief Financial Officer

Bob brings 19 years of accounting and bookkeeping experience to the Angles Team. Bob is a member of the Tennessee Society of Certified Public Accountants, the National Society of Accountants, and the Tennessee Association of Accountants, where he served as state President and currently serves on the Board of Governors. He has also served the Memphis Chapter of the Tennessee Association of Accountants as a member of the Board of Governors for four years and is a past Chapter President. For the 2003-04 chapter year, Bob was honored by being selected as the chapter's "Accountant of the Year" and for the 2004-05 year as the state's "Outstanding Accountant of the Year".

### Steve Watson, Executive Telecom Consultant

Steve started the first certified CLEC in Pensacola, Florida. In business for 7 years, Steve pioneered the CLEC landscape and uses this valuable experience to consult Angles on data integrations and dispute/promotional management.

### Kevin Murphy, Programmer

For 25 years, he has honed his skills in Systems Analysis and Development in both Telecom Back Office as well as Manufacturing systems. His analytical skills in system design, implementation expertise and billing platform knowledge are highly valued by Angles.

Chuck Campbell, Business Systems Manager

Chuck has more than 20 years of experience delivering a wide variety of back office and integrate3d communications solutions to cutting edge and world-class clients in the finance, telecom and e-business sectors.

Owen Vance, LLC Member and Manager

Angles will rely on the business management and ownership experience of LLC member and manager Owen Vance. Some of Owen's business dealings include purchasing Alexander Transfer Inc., an agent for Mayflower Transit, in 1999. This company is still thriving under his leadership. Owen also founded Vance and Richards Office Records Management in 1992. This company became extremely successful and was sold in 2003. Owen, like all 3 of our member/managers is also very involved in his church and giving back to the community.

Kevin Womack, LLC Member and Manager

Kevin currently serves as Memphis City President for First Bank. With over 17 years of banking experience, including Senior Vice President of Renasant Bank and Community Bank President of Bankcorp South Bank, Kevin's management experience along with his knowledge of finance strategies and banking tools will be extremely useful to Angles' expansion.

Mark Foster, Regulatory Attorney and Legal Counsel

Mark has over 15 years of experience in public utility and tariff regulation. He has been board certified in administrative law by the Texas board of Legal Specialization and is former counsel to the Public Utility Commission of Texas. Mark is a founder and partner in the Law Firm of Foster and Malish.

David J. Johnson, Corporate Attorney

Mr. Johnson of Johnson, Grusin and Surprise, P.C. has over 35 years of experience as a practicing corporate attorney for companies such as American Airlines. Mr. Johnson will assist in all corporate contracts and legal matters.

Jon Olivares, Executive Telecom Consultant

Jon brings over 15 years of telecom experience to the Angles Team. He has extensive knowledge of Central Office Switching Platforms along with managing all aspects of a sales portfolio. In 2000, Jon was in charge of every aspect, both personnel and financial, of the Network Telephone start up in West Tennessee and North Mississippi. He served as the area market manager and spearheaded account growth from zero to five hundred accounts in six months. Before leaving to head up the Network Telephone start up, Jon was the major account director for XO. He was responsible for \$1.6 million personally and over \$6 million total in monthly billing. Prior to XO, Jon was regional sales director for mass markets with MCI.

Chris Melton  
Technical Support Coordinator

Chris Manages the 35 staff technicians and coordinates and implements local order processing and all facets of troubleshooting every type of outage or repair issue. Technical skills include extensive use of LENS, PMAP, TAFI and CSOTS; working with Bellsouth Maintenance Group, LCSC, LENS Support Group, and LSM Group; knowledge of acquiring information from the LOH; Works daily with all long distance carrier backbones and all BellSouth resale issues and oversees all technical functions of the company.

Arturo Meija  
Call Center Manager

In 2006, Arturo supervised the implementation of building a 400 person call center for Bellsouth from scratch. Arturo uses this experience along with his knowledge of call center management, performance reporting and technical expertise to ensure our customer service personnel are properly trained and motivated.

Edwin Leon  
Online Support

Edwin monitors and manages all forms of online interactive customer service including email requests, support tickets that customers enter and our live chat software that offers live support from 8am-12pm Monday-Friday. These tools allow us to provide every possible avenue of customer service.

Andreas Salazar  
Trouble Ticket and Outage Coordinator

Technical skills include extensive use of LENS, PMAP, and CSOTS; experience with calling into Bellsouth Maintenance Group, LCSC, LENS Support Group, and LSM Group; knowledge of acquiring information from the LOH; Manages technical support department which handles all outages and trouble issues.

Guillermo Santana  
Order Department Coordinator

Technical skills include extensive use of LENS, PMAP, and CSOTS; experience with calling into Bellsouth Maintenance Group, LCSC, LENS Support Group, and LSM Group; knowledge of acquiring information from the LOH; Manages the new order department while working with local 911 validation officials to ensure quick installations.